



What NAI Global Member Companies Have to Say About Our Service

Ira Krumholz, President

NAI Daus

"I have worked with Mike Smith and Axis Insurance Services, LLC for over 10 years. We appreciate his knowledge of the commercial real estate industry and the service he is able to provide to our company. In addition to our insurance broker, he has been a frequent speaker and exhibitor for the Property Management Council and we highly recommend his services."

Annual
Exhibitor
Prominent
Provider

Carmen J. Facciolo, Jr., President

NAI Emory Hill

"NAI Emory Hill has been a loyal client of Axis Insurance dealing specifically with Mike Smith since 2003. Mike is extremely knowledgeable in his field and he has always been very responsive to our needs. Mike works closely with our CFO during the application process to get us the best coverage at the best price. Unfortunately, over the years we have a few claims. Mike has been there to help us through the process. I highly recommend Mike and his team for your insurance team."

William C. Hanson, President

NAI James E. Hanson

"NAI James E. Hanson has worked with Mike Smith and his team since 2003. In addition to Mike's deep knowledge of the commercial real estate industry, he provides excellent counsel to safe-guard yourself in this litigious world. Axis Insurance is always professional to work with, and thorough and responsive to our needs. They have broken ground in the E&O arena and are up-to-date on numerous insurance trends that affect the real estate community, such as cyber-crime and electronic theft. Axis places not only our E&O, but Crime and EPLI insurance as well. Mike is honest and forthright, and an asset to our company."

Douglas F. Mueller, Chief Financial Officer

NAI Hiffman

"Axis Insurance Services has earned the right to be called a preferred provider for NAI Hiffman. For the past twelve years, NAI Hiffman has turned to Mike Smith and his staff for our Errors & Omissions coverage. Mike has shopped our premiums, explained our coverage and discussed our options. Mike has shared his knowledge on claims he has observed against brokerage and property management firms and that knowledge has helped us establish procedures and determine coverage. On occasion, we have asked Mike to review contract insurance language as his expertise is not limited to just Errors and Omissions. Mike and the other people at Axis make you feel as if you are their only client. Twelve years; I don't recall how we found Axis Insurance Services but I am glad that we did as their service goes well beyond just placing insurance coverage."

Andie Edmonds, Partner/Principal Broker

NAI Cascade

"As a relatively young but growing firm, NAI Cascade really appreciated Mike Smith's ability to evaluate our current E&O policy and discuss areas where we may be lacking sufficient coverage. As importantly, Mike was incredibly responsive and diligent in helping us meet our deadline to switch coverage. We look forward to a long relationship with Mike and Axis Insurance Services."

Jeff K. Johnson, President

BLACK Commercial, Inc., An NAI Black Company

"NAI Black has greatly appreciated our relationship with Axis Insurance who provides E&O coverage to commercial real estate companies. E&O coverage is the insurance you hope you never need. We were glad to have Axis behind us a few years ago when a frivolous law suit was filed against our firm. Their coverage and support during this lawsuit was reassuring and financially imperative. I would highly recommend Mike Smith and his team for your E&O needs. Axis is active in our industry and knows the needs of commercial real estate brokers."

Faye Mertz, Principal/CFO

NAI Mertz Corporation

"Our office has worked with Mike Smith and his team for several years now to obtain E&O insurance. In our experience, we have found Mike to be the most knowledgeable in his field. He takes us yearly through the application process, which includes completing the application in a most thorough manner, dotting the "I's" and crossing all of the "T's" so that the underwriter gets a totally accurate picture of our company. In the addition to assisting us with that, he can answer any question posed to him, or find out the answer in a timely manner. Recently, we expanded our coverage with Mike to include D&O insurance and that has also been an easy process. Mike consistently finds us the best coverage for the best costs, and makes the process relatively painless. He is always on call."

Contact our experts today to find out how you can protect your business.